# <u>Condensed Consolidated Statement of Financial Position</u> <u>As at 30 September 2011</u>

	As at 30 Sep 2011 RM'000	As at 31 Dec 2010 RM'000
ASSETS		
Property and equipment	95,389	97,619
Intangible assets	447	414
Associated company	-	1,573
Available-for-sale securities	162,259	167,496
Trading securities	14,368	16,664
Deferred tax assets	4,204	4,200
Tax recoverable	1,377	253
Loans and receivables	739,013	544,258
Trade and other receivables	11,757	210,779
Deposits with financial institutions	36,738	79,389
Cash and bank balances	7,152	5,470
	1,072,704	1,128,115
EQUITY AND LIABILITIES		
Equity attributable to owners of the parent		
Share capital	170,994	170,994
Fair value reserves	3,235	2,261
Retained profits	269,803	481,378
	444,032	654,633
Non-controlling interests	4,121	3,676
Total Equity	448,153	658,309
Liabilities		
Deferred tax liabilities	5,687	6,298
Borrowings	589,705	434,165
Trade and other payables	24,620	26,447
Tax payable	4,539	2,896
	624,551	469,806
Total Equity and Liabilities	1,072,704	1,128,115

(The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements)

### Condensed Consolidated Income Statement For the period ended 30 September 2011

	2011 Current qtr ended 30 Sep RM'000	2010 Comparative qtr ended 30 Sep RM'000	2011 9 months Cumulative to 30 Sep RM'000	2010 9 months Cumulative to 30 Sep RM'000
Continuing operations				
Revenue	29,669	24,275	88,103	69,791
Other operating (losses)/gains	(3,108)	1,802	(391)	2,445
Net fees and commissions	(4,412)	(4,533)	(14,761)	(12,157)
Operating expenses	(11,660)	(11,396)	(35,051)	(32,884)
Finance costs	(5,608)	(3,524)	(14,377)	(8,694)
Share of results of an associated company	-	107	183	311
Gain on disposal of an associated company	-	-	633	
Profit before taxation	4,881	6,731	24,339	18,812
Taxation	(1,050)	(1,455)	(4,888)	(3,608)
Profit for the period from continuing operations, net of tax	3,831	5,276	19,451	15,204
Discontinued operations (net of tax)				
Profit from discontinued operations	-	3,244	-	7,855
Net profit for the period	3,831	8,520	19,451	23,059
Profit attributable to: Owners of the parent Non-controlling interests	3,709 122 3,831	8,394 126 8,520	19,010 <u>441</u> 19,451	22,746 313 23,059
EPS - Basic (sen) - continuing operations - discontinued operations	2.17 - 2.17	3.02 1.89 4.91	11.12	8.71 4.59 13.30

(The Condensed Consolidated Income Statement should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements)

# <u>Condensed Consolidated Statement of Comprehensive Income</u> <u>For the period ended 30 September 2011</u>

	2011 Current qtr ended 30 Sep RM'000	2010 Comparative qtr ended 30 Sep RM'000	2011 9 months Cumulative to 30 Sep RM'000	2010 9 months Cumulative to 30 Sep RM'000
Net profit for the period	3,831	8,520	19,451	23,059
Available-for-sale securities:				
- Unrealised gains, before tax	748	4,681	2,198	7,499
- Reclassification of losses/(gains) to income statement on disposal, before tax	109	(203)	(909)	(652)
- Tax on fair value movements	(13)	(392)	(92)	(725)
<ul> <li>Share of other comprehensive income of an associated company</li> </ul>	-	(22)	(219)	2
Other comprehensive income, net of tax	844	4,064	978	6,124
Total comprehensive income for the period	4,675	12,584	20,429	29,183
Total comprehensive income attributable to:	4.550	10.451	10.004	20.067
Owners of the parent Non-controlling interests	4,550 125	12,451 133	19,984 445	28,867 316
Tron controlling interests	4,675	12,584	20,429	29,183

### Condensed Consolidated Statement of Changes in Equity For the period ended 30 September 2011

	<b>←</b> Attributable to Owners of the Parent			<b>→</b>	Non-controlling Interests	Total Equity	
	Non Share Capital RM'000	-distributable Fair Value Reserves RM'000	Distributable Retained Profits RM'000	Total RM'000	RM'000	RM'000	
9 months ended 30 September 2010	000	555	000	000		7 000	
At 1 January 2010	170,994	(1,297)	398,824	568,521	3,598	572,119	
Total comprehensive income for the period	-	6,121	22,746	28,867	316	29,183	
Transactions with owners:							
Dividends paid	-	-	(19,237)	(19,237)	-	(19,237)	
At 30 September 2010	170,994	4,824	402,333	578,151	3,914	582,065	
9 months ended 30 September 2011							
At 1 January 2011	170,994	2,261	481,378	654,633	3,676	658,309	
Total comprehensive income for the period	-	974	19,010	19,984	445	20,429	
Transactions with owners:							
Dividends paid	-	-	(230,585)	(230,585)	-	(230,585)	
At 30 September 2011	170,994	3,235	269,803	444,032	4,121	448,153	

(The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements)

### Condensed Consolidated Statement of Cash Flows For the period ended 30 September 2011

	2011 9 months ended 30 Sep RM'000	2010 9 months ended 30 Sep RM'000
Profit before taxation - continuing operations - discontinued operations	24,339 -	18,812 5,844
Adjustment for: Non-cash items	13,565	3,774
Operating profit before changes in working capital	37,904	28,430
Changes in working capital Net disposal of investments Increase in loans, trade and other receivables (Decrease)/increase in trade and other payables Deposits with financial institutions pledged as security for credit facilities Interest and net dividends received Interest and commitment fees paid Income tax paid Net cash flows used in operating activities	8,492 (194,943) (2,769) (157) 5,985 (13,871) (5,049) (164,408)	4,091 (200,240) 42,951 - 11,580 (8,016) (5,091) (126,295)
Investing activities: Receipt of remaining sale proceeds for disposal of insurance subsidiary Receipt of sale proceeds for disposal of an associated company Net acquisition of investments Interest and net dividends received Net purchase of property and equipment and intangible assets Net cash flows generated from/(used in) investing activities	196,484 2,169 (233) 924 (1,017) 198,327	(198) 644 (937) (491)
Financing activities: Dividends paid Borrowings and debt securities Net cash flows (used in)/generated from financing activities	(230,585) 150,006 (80,579)	(19,237) 171,501 152,264
Net change in cash and cash equivalents	(46,660)	25,478
Cash and cash equivalents at beginning of year	82,353	131,667
Cash and cash equivalents at end of period	35,693	157,145
Cash and cash equivalents comprise:		
Deposits with financial institutions Cash and bank balances Bank overdrafts	34,736 * 7,152 (6,195) # 35,693	148,176 11,233 (2,264) 157,145

<sup>\*</sup> Excludes deposits with financial institutions of RM2,001,840 pledged as security for credit facilities obtained by subsidiaries

(The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements for the year ended 31 December 2010 and the accompanying explanatory notes attached to the interim financial statements)

<sup>#</sup> As disclosed in Note B9 of the explanatory notes.

#### A. EXPLANATORY NOTES TO THE INTERIM FINANCIAL REPORT - FRS 134

#### A1 <u>Accounting policies</u>

Interpretation 9

The interim financial report has been prepared in accordance with the reporting requirements outlined in Financial Reporting Standard ("FRS") 134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Paragraph 9.22 of the listing requirements of Bursa Malaysia Securities Berhad ("the Listing Requirements"). The interim report should be read in conjunction with the Company's annual audited financial statements for the year ended 31 December 2010. These explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2010.

The accounting policies and methods of computation applied in the interim financial statements are consistent with those applied in the annual audited financial statements for the year ended 31 December 2010, except for the Group's adoption of the following revised FRSs, Amendments to FRSs, Interpretations of the Issues Committee ("IC Interpretations") and Amendments to IC Interpretation issued by the MASB that are mandatory for the financial year beginning 1 January 2011:

### Revised FRSs, Amendments to FRSs, IC Interpretations and Amendments to IC Interpretation

etation
First-time Adoption of Financial Reporting Standards
Business Combinations
Consolidated and Separate Financial Statements
Improvements to FRSs (2010)
Limited Exemption from Comparative FRS 7 Disclosures for First-time Adopters
Additional Exemptions for First-time Adopters
Share-based Payment
Group Cash-settled Share-based Payment Transactions
Non-current Assets Held for Sale and Discontinued Operations
Improving Disclosures about Financial Instruments
Financial Instruments: Presentation (relating to classification of Rights Issues)
Intangible Assets
Determining whether an Arrangement contains a Lease
Service Concession Arrangements
Hedges of a Net Investment in a Foreign Operation
Distributions of Non-cash Assets to Owners
Transfers of Assets from Customers
Reassessment of Embedded Derivatives (revised in

2010)

FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011

The revised FRS 3 and FRS 127 will impact the Group's consolidation accounting relating to the acquisition costs and disposal of interests in subsidiaries. Amendments to FRS 7 require enhanced disclosures on fair value measurements and liquidity risk of the Group. Improvements to FRSs (2010) will impact the disclosures in the Group's financial statements. The revised FRS 1, other amendments to FRSs, the IC Interpretations and Amendments to IC Interpretations are not expected to have any significant impact on the financial statements of the Group.

As at 30 September 2011, the following revised FRS, IC Interpretations and Amendments to IC Interpretation have been issued by MASB but are not effective yet and have not been adopted by the Group.

Revised FRS, IC Interpretation	annual financial periods beginning on or after	
FRS 124	Related Party Disclosures	1 January 2012
IC Interpretation 15	Agreements for the Construction of Real Estate	1 January 2012
IC Interpretation 19	Extinguishing Financial Liabilities with Equity Instruments	1 July 2011
Amendments to IC Interpretation 14	Prepayments of a Minimum Funding Requirement	1 July 2011

The revised FRS 124, IC interpretations and Amendments to IC Interpretation 14 are not expected to have any significant impact on the financial statements of the Group.

#### A2 Seasonal or cyclical factors

The principal business operations of the Group were not significantly affected by seasonal or cyclical factors.

#### A3 Items of unusual nature, size or incidence

There were no items affecting the assets, liabilities, equity, net income, or cash flows of the Group for the current quarter and current financial year-to-date that were unusual because of their nature, size or incidence, other than the net gain of RM0.63 million on disposal of its associated company, Malaysian Trustees Berhad, on 15 June 2011.

#### A4 <u>Changes in estimates of amounts reported in the prior interim periods of</u> the current financial year or in prior financial years

There were no significant changes in estimates of amounts reported in the prior interim periods of the current financial year or in prior financial years that have had a material effect on the current quarter ended 30 September 2011.

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#### A5 <u>Issues, repurchases and repayments of debt and equity securities</u>

Save as disclosed below, there were no other issues, repurchases and repayments of debt and equity securities by the Group for the current quarter and in the current financial year-to-date:

Commercial Papers/Medium Term Notes Programme of the Group's Hire-Purchase and Leasing Subsidiary	Current Quarter Ended 30 Sep 2011 RM'million	Current Financial Year-to-Date 30 Sep 2011 RM'million
At the beginning of period	100	70
Issued during the period	205	420
Redemption during the period	(165)	(350)
At the end of period	140	140

#### A6 <u>Dividends paid</u>

The Company paid a special interim dividend in respect of the financial year ending 31 December 2011 on 26 April 2011 comprising the following:

- (i) Franked dividend of RM1.398 per ordinary share of RM1.00 each less 25% income tax (net RM1.0485 per ordinary share) amounting to RM179,286,681; and
- (ii) Single tier dividend of RM0.30 per ordinary share (tax exempt) amounting to RM51,298,050.

FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011

#### A7 <u>Segment information</u>

The segment information for the Group's business segments for the current financial year-to-date is as follows:

	Hire-purchase, leasing and other related financing services RM'000	Management of unit trust funds and private investment mandates RM'000	Property investment and management RM'000	Investment holding and management services RM'000	Adjustments and eliminations RM'000	Consolidated RM'000
By business segment						
Revenue						
External revenue	41,706	32,416	7,152	6,829	-	88,103
Inter-segment revenue		82	630	32,899	(33,611)	
Segment revenue	41,706	32,498	7,782	39,728	(33,611)	88,103
Results						
Segment profit before taxation	15,877	3,729	966	32,521	(29,570)	23,523
Share of results of an associated company	-	-	-	-	183	183
Gain on disposal of an associated company		-	-	1,894	(1,261)	633_
Profit before taxation	15,877	3,729	966	34,415	(30,648)	24,339
Taxation	(4,202)	(834)	(524)	(6,726)	7,398	(4,888)
Net profit for the period	11,675	2,895	442	27,689	(23,250)	19,451
Assets and Liabilities						
Total assets	764,243	34,154	94,996	505,865	(326,554)	1,072,704
Total liabilities	605,705	8,422	75,064	1,643	(66,283)	624,551

#### A8 Events after the interim period

There are no significant events after the interim period that have not been reflected in the financial statements for the interim period.

### A9 The effect of changes in the composition of the Group during the interim period, including business combinations, obtaining or losing control of subsidiaries and long-term investments, restructurings and discontinued operations

There were no changes in the composition of the Group during the current quarter.

#### A10 Changes in contingent liabilities or contingent assets

The contingent liabilities of the Group as at 30 September 2011 were as follows:

Corporate	guarantees	given	by	the
Company	to financiers	to sec	cure c	redit
facilities of	of hire-purcha	ase ar	nd lea	sing
subsidiary	,			

Import letters of credit undertaken by hirepurchase and leasing subsidiary from a banking subsidiary of the ultimate holding company on behalf of clients Total

As at 30 Sep 2011 RM'000	Group As at 31 Dec 2010 RM'000	Increase RM'000	As at 30 Sep 2011 RM'000	Company As at 31 Dec 2010 RM'000	Increase RM'000
-	-	-	883,000	548,000	335,000
3,335 3,335	2,328 2,328	1,007 1,007	883,000	548,000	335,000

#### A11 Acquisitions and disposals of property and equipment

The acquisitions and disposals of property and equipment of the Group for the current financial year-to-date are as follows:

	Current Financial Year-to-Date 30-Sep-11 RM'000
Property and equipment:-	
Net carrying amount at the beginning of year	97,619
Acquisitions	872
Disposals	(43)
Depreciation	(3,059)
Net carrying amount at the end of period	95,389

#### A12 Significant related party transactions

The significant related party transactions for the current financial year-to-date ended 30 September 2011 are as follows:

	Group RM'000
Subsidiaries of the ultimate holding company	
Interest expense	2,572
Net fees and commissions expense	6,960
	9,532

# B. ADDITIONAL INFORMATION AS REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD (PART A OF APPENDIX 9B)

#### **B1** Review of performance

The Group's profit before taxation in the current quarter ("3Q2011") decreased by RM1.85 million (-27.5%) to RM4.88 million from RM6.73 million in the third quarter of 2010 ("3Q2010"). This was mainly attributable to trading loss of RM2.69 million for the Group's investment in equities for 3Q2011 against a gain of RM1.17 million for 3Q2010. However, the lower profit for 3Q2011 was mitigated by higher profit contribution from the Group's hire-purchase and leasing subsidiary by RM1.52 million in 3Q2011.

The Group's profit before taxation for the current financial year-to-date ended 30 September 2011 ("YTD 2011") increased by RM5.53 million (+29.4%) to RM24.34 million from RM18.81 million recorded in the previous year's corresponding period ("YTD 2010"). This was mainly due to:-

- (a) Higher profit contributions from the hire-purchase/leasing and unit trust management subsidiaries by RM5.83 million and RM1.13 million respectively;
- (b) Net gain on disposal of the Group's associated company, Malaysian Trustees Berhad amounting to RM0.63 million in YTD 2011; and
- (c) Corporate exercise expenses amounting to RM0.55 million incurred in YTD 2010 for disposal of the Group's insurance subsidiary.

However, the higher profit before taxation for YTD 2011 was moderated by trading loss of RM1.60 million from the Group's investment in equities due to the fall in stock market prices in 3Q2011 (YTD 2010: trading gain of RM1.18 million).

### B2 <u>Material change in the current quarter compared to the immediate</u> preceding quarter

The Group's profit before taxation decreased by RM6.83 million (-58.3%) to RM4.88 million in 3Q2011 from RM11.71 million in the immediate preceding quarter ("2Q2011") mainly due to:-

- (a) Trading loss of RM2.69 million for the Group's investment in equities for 3Q2011 against a gain of RM0.49 million for 2Q2011;
- (b) Lower profit contributions from the hire-purchase/leasing and unit trust management subsidiaries by RM0.96 million and RM0.79 million respectively;

- (c) Lower distribution income by RM0.75 million from the Group's investments in wholesale bond funds and unit trust funds in 3Q2011; and
- (d) Net gain on disposal of the Group's associated company, Malaysian Trustees Berhad amounting to RM0.63 million in 2Q2011.

#### **B3** Prospects

Despite uncertainties in the global economic environment and the volatile stock markets, the Group is expected to remain profitable for the remaining quarter of 2011. In particular, the Group's hire purchase and leasing subsidiary is expected to remain profitable, underpinned by the expansion in private consumption and private investments amid the on-going implementation of the Economic Transformation Programme and the 10th Malaysia Plan. The Group's unit trust management subsidiary is expected to sustain its financial resilience, notwithstanding that sales and assets under management may be affected by the uncertainties of the stock markets, via enhanced marketing and cost management initiatives.

The offer by OCBC Capital (Malaysia) Sdn Bhd to acquire PacificMas Berhad's entire equity interests in 5 of its subsidiaries [ Refer Note B8 (b) ], is not expected to affect the Group's result for the rest of the year as the transaction, if approved by the shareholders, will only be completed in financial year 2012.

#### **B4** Profit forecast and profit guarantee

Not applicable.

#### **B5** Taxation

#### Major components of tax expense

	Current Quarter Ended 30 Sep 2011 RM'000	Current Financial Year-to-Date 30 Sep 2011 RM'000
Income tax:		
Malaysian income tax – current year's provision	2,015	5,982
Under/(over) provision in respect of a prior year	6	(388)
	2,021	5,594
Deferred tax:		
Relating to origination and reversal of		
temporary differences	(991)	(1,120)
Under provision in respect of a prior year	20	414
Tax expense recognised in income statement	1,050	4,888

### Reconciliation of tax expense with profit before taxation:

	Current Quarter Ended 30 Sep 2011 RM'000	Current Financial Year-to- Date 30 Sep 2011 RM'000
Profit before tax	4,881	24,339
Taxation at 25% Tax effect arising from:-	1,220	6,085
Expenses not deductible for tax Income not subject to tax	206 (419)	538 (1,885)
Share of results of an associated company Deferred tax asset not recognised for the period by a	-	(46)
subsidiary	17	170
Under/(over) provision of income tax in a prior year	6	(388)
Under provision of deferred tax in a prior year	20	414
Tax expense for the period	1,050	4,888
Effective tax rate	20.98%	19.98%

#### B6 Profits/(losses) on sale of unquoted investments and/or properties

There were no sales of unquoted investments or properties in the current quarter.

#### B7 Particulars of purchase or disposal of quoted securities

The sale and purchase transactions for quoted securities of the Group for the current quarter and current financial year-to-date were as follows:

Purchase & Disposal of Quoted Securities	Current Quarter	Current Financial
	Ended	Year-to-Date
RM'000	30 Sep 2011	30 Sep 2011
Purchase cost	6,772	10,406
Sale proceeds	7,688	11,104
Net gain from disposal	583	1,114

As at 30 Sep 2011		Carrying	Market
RM'000	Cost	Value	Value
Quoted securities	15,330	14,368	14,368

#### B8 Status of corporate proposals announced but not completed yet

#### (a) Rectification of Public Shareholding Spread

Following the take-over of PacificMas Berhad ("PacificMas" or "the Company") by OCBC Capital (Malaysia) Sdn Bhd ("OCBC Capital") in 2008, OCBC Capital held 67.07% shareholding in PacificMas which resulted in PacificMas not complying with the minimum 25% public shareholding spread requirement ("Public Shareholding Spread") of Bursa Malaysia Securities Berhad ("Bursa Securities").

OCBC Capital had sold down its shareholding by 6.1 million ordinary shares on 9 June 2009, thus reducing its total shareholdings in PacificMas from 67.07% to 63.50%. During the period from 28 March 2011 to 25 July 2011, Koperasi Angkatan Tentera Malaysia Berhad ("KATM") also disposed of 730,200 ordinary shares in PacificMas, thus reducing its total shareholdings in PacificMas from 16.44% to 16.02%. However, PacificMas remained non-compliant with the Public Shareholding Spread.

On 28 September 2011, PacificMas received approval from Bursa Securities for a further extension of three (3) months from 26 September 2011 to 25 December 2011 to comply with the Public Shareholding Spread.

### (b) Offer to acquire PacificMas' entire equity interests in certain subsidiaries ("Offer")

On 17 October 2011, PacificMas received an offer from OCBC Capital to acquire the Company's entire equity interest in the following subsidiaries:-

- (a) 100% equity interest in Pac Lease Berhad comprising of 115,000,000 ordinary shares of RM1.00 each
- (b) 85% equity interest in Pacific Mutual Fund Bhd comprising of 4,250,000 ordinary shares of RM1.00 each
- (c) 100% equity interest in P.B. Pacific Sdn Bhd comprising of 10,000 ordinary shares of RM1.00 each
- (d) 100% equity interest in PacificMas Fidelity Sdn Bhd comprising of 50,000,000 ordinary shares of RM1.00 each
- (e) 100% equity interest in PacificMas Capital Sdn Bhd comprising of 53,000,000 ordinary shares of RM1.00 each

Under the terms of Offer, the aggregate purchase consideration for PacificMas to dispose its entire equity interests in the abovementioned subsidiaries ("Proposed Disposals") is RM450,000,000 to be satisfied by the payment of RM164,233,990 in cash on completion of the Proposed Disposals and RM285,766,010 as an amount due and owing by OCBC Capital to PacificMas payable at a later date.

PacificMas has appointed AmInvestment Bank Berhad to act as the main adviser and Kenanga Investment Bank Berhad to act as the independent adviser in relation to the Offer.

PACIFICMAS BERHAD (Company No. 5024-T)

On 4 November 2011, the Board of Directors of PacificMas, save for Dato' Ahmad Zahudi Bin Hj. Salleh, George Lee Lap Wah, Jeffrey Chew Sun Teong and Wong Ah Wah (collectively referred to as the "Interested Directors") and Tan Sri Dato' Nasruddin Bin Bahari, after careful consideration of the terms and conditions of the Offer, and the views of the main adviser and the independent adviser and all other relevant aspects of the Offer, resolved to accept the Offer.

Pursuant to the terms of the Offer, the Proposed Disposals remain subject to several conditions including inter alia the negotiation and execution of a definitive agreement in respect of the Proposed Disposals reflecting the terms of the Offer, the receipt of the relevant regulatory approvals and the approval of the shareholders of PacificMas at an extraordinary general meeting to be convened at a later date.

It is an integral term of the Offer that after the completion of the Proposed Disposals, PacificMas shall liquidate/sell as far as possible all of its remaining residual assets and settle all the outstanding debts or liabilities, including settling (or setting aside an amount sufficient to cover) expenses relating to the Proposed Disposals and Proposed Distributions (as defined below). Thereafter, PacificMas will promptly distribute its remaining cash via the declaration of special dividend(s) and/or the implementation of a capital repayment exercise in accordance with Section 64 of the Companies Act, 1965, to all the entitled shareholders of PacificMas ("Proposed Distributions").

#### B9 Borrowings and debt securities

(i) As at 30 September 2011, the Group's outstanding borrowings and debt securities payable were as follows:

Secured by corporate guarantees of the Company:-	RM'000
Bank borrowings: Bank overdrafts Revolving credits	6,195 313,500
Recourse obligations on receivables sold to Cagamas Berhad	130,010
<u>Unsecured:-</u> Private debt securities	140,000
	589,705

Included in bank borrowings are RM99.50 million revolving credits granted by a banking subsidiary of the Group's ultimate holding company.

#### UNAUDITED QUARTERLY FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011

(ii) The breakdown between short-term and long-term borrowings of the Group as at 30 September 2011 were as follows:

	RMTUUU
Due within 12 months	529,699
Due after 12 months	60,006
	589,705

(iii) All borrowings and debt securities of the Group were denominated in Malaysian Ringgit.

#### **B10** Derivative financial instruments

The Group's hire-purchase and leasing subsidiary has entered into seven interest rate swap contracts. Details of the outstanding derivatives as at 30 September 2011 are as follows:

	Contract/	Fair Value	
Type of Derivatives	Notional Value (RM'000)	Payable (RM'000)	Receivable (RM'000)
Interest rate swaps - Less than 1 year	10,000	35	_
- 1 year to 3 years	70,000*	584	15
<ul> <li>More than 3 years</li> </ul>	-	-	-

<sup>\*</sup> included RM30 million interest rate swap contracts with a banking subsidiary of the Group's ultimate holding company

The purpose of entering into the interest rate swap contracts is to manage interest rate risk by mitigating the effect of prospective interest rate movements which could reduce its future net interest income. The interest rate swap contracts entitle the Group's hire-purchase and leasing subsidiary to receive interest at floating rates on the notional principal amount and pay interest at fixed rates on the same amount to the counterparty. The differences between fixed rate and floating rate interest amounts calculated by reference to the agreed notional principal amount are to be exchanged on a quarterly basis. The floating rate interest is pegged against the 3-month KLIBOR on the reset date.

The interest rate swap contracts are subject to certain risks and the policies for mitigating or managing such risks are set out below:

#### Market Risk

Market risk is the risk that the value of a financial instrument will decrease as a result of economic changes that may impact market prices. Exposure to market risk may be reduced through matching the hedging instrument with an underlying asset. The market risk posed by the Group's interest rate swap contracts is not significant.

#### UNAUDITED QUARTERLY FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2011

#### Credit Risk

Credit risk arises from the possibility that the counterparty to the interest rate swap contract may be unable to meet the terms of a contract in which the Group's hire-purchase and leasing subsidiary has a gain position. The associated risks are minimal as the interest rate swap contracts were entered into with three credit-worthy financial institutions.

#### Liquidity Risk

Liquidity risk is the financial risk due to uncertain liquidity faced by the hirepurchase and leasing subsidiary in meeting its contractual and financial obligations to the counterparties at all times. The obligations to the counterparty are the interest amounts calculated upfront on a quarterly basis between the fixed rate contracted against the floating rate which is based on the 3-month KLIBOR with reference to the agreed notional principal amount and are settled on a quarterly basis. The liquidity risk is minimal as the obligations to the counterparties are small and can be met through cash flow generated from operating activities.

### Policies in place for mitigating or controlling the risks associated with the derivatives

The Group's hire-purchase and leasing subsidiary, as a result of the use of derivative instruments, is exposed to the risk that counterparties to derivative contracts will fail to meet their contractual obligations. To mitigate the counterparty risks, the hire-purchase and leasing subsidiary only contracts with major financial institutions with good credit ratings and strong financial standing. The hire-purchase and leasing subsidiary also seeks prior approval from the Executive Committee of its Board of Directors ("EXCO") before entering into any interest rate swap contracts. The exposure to the risks associated with the derivatives is limited to the net settlement of interest amounts calculated by reference to the notional principal amount granted by each financial institution.

The Board of Directors of the hire-purchase and leasing subsidiary ("the Board") has the overall responsibility of determining the type and level of business risks that the subsidiary undertakes in achieving its corporate objectives. It has delegated its authority to monitor and manage risk exposures to the EXCO. Any policy decisions and proposals on risk exposures are recommended by the EXCO for review and approval by the Board of Directors of the hire-purchase and leasing subsidiary.

#### Cash Requirements

The above instruments were executed with credit-worthy financial institutions in Malaysia and as such, credit and counterparty risks are minimal. There were no transaction costs at the inception of these contracts. The hire-purchase and leasing subsidiary will fund the cash requirements of these derivatives from its net cash flow from operating activities when the payments fall due.

#### Related accounting policies

Interest rate swap contracts are recognised at fair value on the statement of financial position and are classified as derivative receivables when their fair value is favourable and as derivative payables when their fair value is unfavourable. Any gains or losses arising from changes in fair value on derivatives during the year are taken directly to the income statement.

#### B11 Gains / Losses arising from Fair Value Changes of Financial Liabilities

(a) Save as disclosed below, there was no other gain or loss arising from fair value changes of the Group's financial liabilities:

	Current	Current
	Quarter	Financial
	Ended	Year-to-Date
	30-Sep-11	30-Sep-11
	RM'000	RM'000
Losses arising from fair value		
changes in derivative payables	599	577

- (b) The above losses arose from the fair value changes in interest rate swap contracts entered between the Group's hire-purchase and leasing subsidiary and financial institutions. The hire-purchase and leasing subsidiary pays fixed rate and receives floating rate from the interest rate swap contracts. Losses on fair value changes were recorded due to the unfavourable movement of the floating rate on the interest rate swaps.
- (c) The derivative payables are based on the difference between the present values of the fixed rate payables and floating rate receivables computed on the notional amount over the remaining tenor of the interest rate swaps. The fair values of the derivative contracts are the estimated amounts that the Group's hire-purchase and leasing subsidiary would expect to pay in the event of termination of the outstanding positions as at the reporting date.

#### B12 Changes in material litigation

Other than the litigation case between the Group's hire-purchase and leasing subsidiary, Pac Lease Berhad, and Kenseisha (M) Sdn Bhd ("KMSB") which was settled when KMSB fully paid the outstanding sum on 30 June 2011, the Group does not have any material litigation since the date of the last annual statement of financial position that would materially or adversely affect its financial position.

#### **B13** Dividends

- (a) Apart from the payment of the special interim dividend on 26 April 2011 (see Note A6), no other interim dividend has been proposed or declared for the current quarter and current financial year-to-date.
- (b) Total net dividend paid by the Company for current financial year amounted to RM230,584,731. Please refer to Note A6 for the special dividend in respect of the financial year ending 31 December 2011 that was paid on 26 April 2011.

#### B14 Earnings per share ("EPS")

Basic EPS are calculated by dividing profit for the period attributable to owners of the parent by the number of shares in issue during the period.

	2011 Current Qtr Ended 30 Sep	2010 Comparative Qtr Ended 30 Sep	2011 9 Months Cumulative 30 Sep	2010 9 Months Cumulative 30 Sep
Profit for the period attributable to owners of				
the parent (RM'000) - From continuing	3,709	8,394	19,010	22,746
operations (RM'000) - From discontinued	3,709	5,150	19,010	14,891
operations (RM'000)	-	3,244	-	7,855
Number of ordinary				
shares in issue ('000)	170,994	170,994	170,994	170,994
Basic EPS (sen) - From continuing	2.17	4.91	11.12	13.30
operations (sen) - From discontinued	2.17	3.02	11.12	8.71
operations (sen)	-	1.89	-	4.59

The Group has no potential dilutive ordinary shares in issue as at the reporting date and therefore diluted EPS have not been presented.

#### B15 Disclosure of Realised and Unrealised Profits/Losses

The breakdowns of the retained profits of the Group as at 30 September 2011 and 31 December 2010 into realised and unrealised profits are as follows:

	As at 30 Sep 2011 RM'000	As at 31 Dec 2010 RM'000
Realised and unrealised profits/(losses) of the		
Company and its subsidiaries:		
- Realised	310,122	523,161
- Unrealised	(2,444)	(574)
	307,678	522,587
Share of retained profits from associated		
company:		
- Realised	-	1,250
- Unrealised	-	(6)
	307,678	523,831
Less: Consolidation adjustments	(37,875)	(42,453)
Total retained profits	269,803	481,378

#### **B16** Qualification of financial statements

The auditors' report on the annual financial statements for the year ended 31 December 2010 did not contain any qualification.

BY ORDER OF THE BOARD

CHONG YOK HUA (MAICSA 0861045) COMPANY SECRETARY

23 November 2011